

Informatics-Based Product-Service Systems for Point-of-Care Devices

O. Ajai, A. Tiwari, J.R. Alcock

School of Applied Sciences, Cranfield University, Cranfield,
Bedfordshire,
MK43 0AL, UK

o.ajai@cranfield.ac.uk; A.Tiwari@cranfield.ac.uk; J.R.Alcock@cranfield.ac.uk;

Abstract

Informatics related to point-of-care devices denotes the ability to translate stand-alone biological data into meaningful information that can be interpreted to enable and support users in taking the most appropriate steps to aid in managing their health. This paper considers small point-of-care devices used outside healthcare environments, and presents glucometers as an example. The paper seeks to evaluate the current level of servitization of point-of-care testing devices and considers whether they are, or could form, the product-core of a product-service system. The type of product-service system, its informatics requirements, and the services such a system could provide are also considered.

Keywords:

Informatics; Point-of-care testing; Medical Device; PSS; Product-Service System; Glucometers

1 INTRODUCTION

1.1 Point-of-care biomedical devices

Medical devices are used to diagnose, screen, monitor or treat patients. Their primary aim is not 'pharmaceutical activity', rather a tool to 'deliver a service' [1].

Point-of-care systems offer, according to the National Institutes of Health, 'laboratory and other services to patients at the bedside' which may include 'diagnostics and laboratory testing' [2]. Point-of-care testing (POCT) has been defined as 'diagnostic testing at or near the site of patient care' [3]. Point-of-care devices form a sub-class of medical devices used to carry these tests. This paper concentrates on such devices.

The benefits of point-of-care testing rely on the increase in the speed of processing and analysis of biological samples, the speed at which data from the tests may be obtained by the user, or healthcare professional, and therefore, the more timely use of this information as an aid to reach diagnosis and treatment.

Examples of commercially available POCT devices, and their associated services, include:

- Blood gas monitoring devices: to monitor blood pH, oxygen concentration, carbon dioxide concentration and the concentration of certain electrolytes, as an aid in diagnosis for several medical conditions.
- Blood glucose monitoring devices: to measure the concentration of glucose as an aid to diagnosing hypoglycaemia or hyperglycaemia.
- Cardiac marker monitoring devices: to identify markers in the blood as an aid in diagnosing patients with acute coronary syndrome, venous thrombo-embolism and congestive heart failure [4].
- Haemoglobin monitors: to measure haemoglobin concentration in the blood, as an aid to the diagnosis of anaemia.
- Hand-carried cardiac ultrasound devices: for obtaining echocardiographic images for the assessment of cardiac function [5].

Point-of-care devices can be used in different settings including: the healthcare environment, the home environment and remote locations such as at the scenes of accidents and in battlefield situations. Point-of-care devices used within the healthcare environment tend to be large and fixed in a permanent location. Those used in the home and in remote locations tend to be smaller, compact, transportable and sometimes disposable.

1.2 Medical/Health informatics

'Medical informatics' or 'health informatics' is the application of computational methods to aid in maintaining the general well being of the body. Informatics is the application of computational methods to data in order to:

- Classify them.
- Store in a repository once classified.
- Retrieve the data in an efficient manner when needed. The method of storage will also ensure that they can be retrieved in an efficient manner, e.g. by creating indexes in the data or making associations in the data.

Efficiency in this context denotes speeding up the rate at which the process occurs to deliver the information needed.

- Disseminate the data effectively to the resource requiring it.

1.3 Product-service systems

A product-service system (PSS) 'is an integrated product and service offering that delivers value in use' [6]. In a PSS, the product and the service are considered as a single offering. A PSS can be classed as a special form of 'servitization' in that it emphasises utilization or performance more than simple product ownership.

Three sub-classes can be discerned within PSS: product-oriented PSS – the product is sold to the customer but with additional services; use-oriented PSS – the use or availability of the product is sold to the customer, not the product; result-oriented PSS – a result or capability is sold to the customer, not a product, though the product is still required to support this capability [6].

A service can be described as something done in relation to a product. It may come in the form of maintenance or the supplying of extra products/parts. Baines, et al., describe it as an activity done for others with an economic value [6]. Services provided through point-of-care devices should aid in diagnosing, monitoring and improving the health of the user.

'Servitization' is defined as the development 'of product identity based on material content to a position where the material component is inseparable from the service system' [7]. PSS can be seen as an example of servitization of products.

In PSS terms, point-of-care devices would be the product in the offering. For such products, the degree of servitization of a PSS offering would strongly depend on the level of health informatics support for services associated with the device. This may govern whether a point-of-care device has the capability to form part of a PSS without redesign, and if so, at which level (product-oriented, use-oriented or result-oriented) the PSS may function.

2 AIM

This paper concentrates specifically on the concept of PSS for those POCT devices designed for use in the home environment.

It investigates the following questions:

- What is the current level of servitization of POCT devices for home use?
- How does this level of servitization compare to that required for a result-oriented PSS offering?
- What informatics resources are in place or would be required in these devices to support a result-oriented PSS?
- What would be the benefits to users of such new services?

3 THE CURRENT MODEL OF USAGE OF HOME ENVIRONMENT POINT-OF-CARE DEVICES

Blood glucose measurement devices (blood glucometers) provide an example of the current model of usage of POCT devices in the home environment.

Glucometers are used on a regular basis by people with diabetes to monitor their blood glucose concentration and to identify if it is within an appropriate range. Both hypo and hyperglycaemic glucose concentrations carry severe medical risks.

Glucometers serve as an interesting example of the current model of use of POCT because:

- They are relatively ubiquitous as examples of point-of-care devices.
- Their rate of innovation as products is relatively high. For example, Weitgasser, et al. compared four old generation and four new generation models of glucometers in terms of their 'analytical' performance. They found that newer devices were smaller, more aesthetically pleasing, easier to use and gave more accurate results [8]. They noted that the improvement in functionality could be attributed to technical improvements in glucometers and the lower blood volumes used for measurement.
- They provide a clear example of a situation in which informatics-based services would be of benefit to the user. Nobel has discussed how improved information generation and exchange is needed to help reduce the 'morbidity and mortality' of diabetes [9]. Monitoring diabetes is particularly suited as an application for informatics because 'its management is characterised by quantifiable outcomes' [9]. Informatics would aid in improving those methods that may currently be manual and un-automated. Calculations needed to ascertain a diagnosis could be computed quickly thus allowing treatment to be administered to patients at a quick rate.

Currently, glucometers are bought as a complete, packaged product consisting of the glucometer, a lancet, test strips and control solutions. The cost of a glucometer and accessories currently ranges from £5.11 to £16.39 [10]. The test strips supplied in the pack are limited; hence the user has to make an additional expense to replace them. Operating instructions are provided through a user manual. Therefore, users generally do not need technical support when using glucometers apart from when the glucometer malfunctions. An example of this is when incorrect units of measurement, for a particular user's country, are displayed on the glucometer. In such a case, the user is simply instructed by the manual to return the glucometer to the manufacturer for an exchange.

In order to ascertain the degree of servitization of glucometers, the state-of-the-art in informatics in glucometers was evaluated in a recent study by the authors [11]. This established that many glucometers provided other information in addition to blood glucose concentration. The majority of the glucometers provided error messages indicating that part of the testing procedure had not been followed properly. These included: faulty test strips, the size of the blood sample provided and the temperature at which the test was carried out. Certain glucometers displayed a graphical representation of blood glucose concentration plotted against time so that users could monitor trends.

A number of glucometers had data management software, which provided off-device data analysis. This included statistical analysis of the data and the facility to generate trend graphs and the ability to easily identify outliers in the

data. An 'electronic logbook' facility was also present to allow the users to record their results and medications [11].

Some glucometers were supplied with extended measurement functionalities above those of blood glucose measurement. In a survey of 100 glucometers, 11% provided other functionalities (see Figure 1). 8% allowed a blood pressure measurement to be obtained. 1% measured the Ketone level in the blood, while 2% measured Uric acid.

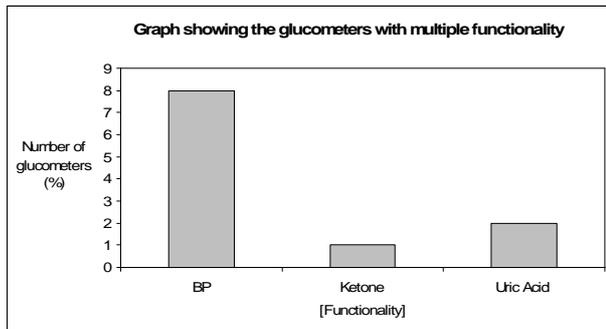


Figure 1 – Glucometers with multiple functionality.

The observations noted above suggest that glucometers are currently operating as stand-alone products and do not yet form the product core of product-service systems. However, the extension of informatics and measurement functionalities by a number of manufacturers suggests that the degree of sophistication of this example of POCT devices is tending towards the point where their future incorporation into PSS could become a reality.

4 DRIVERS FOR CHANGE

In this section three sets of drivers for change are considered. Firstly, drivers from the literature, for example the aging population, secondly, drivers from government, the UK government is taken as an example and thirdly drivers from user expectations.

4.1 Drivers from literature

Wakefield noted that there were multiple drivers for change in healthcare [12] and some of these were echoed by Saranummi et al. [13]. Although the drivers by Wakefield [12] were mentioned in relation to the nursing sector, they could also be applicable to POCT devices. They included:

- Cultural diversity [12] – society is becoming increasingly multicultural with more integration between different races and ethnic origins. Consequently, healthcare services are being tailored to meet this transition.
- Ageing population [12] [13] – the trend in the age of members of society is generally becoming older. The World Health Organization (WHO) notes that an aging population is a challenge that will impact the current century and requires 'joint approaches and strategies' [14]. A WHO report noted that healthcare for older people should ensure that they remain independent and continue to play a role in their families and

communities [15]. Thus, healthcare ought to be adapted to look after this group of the society, as they will need long-term care. As a result, care can be provided to patients in a number of alternative settings rather than the traditional healthcare environments.

- New services and technologies [12] – Wakefield noted that the challenge of time and distance within healthcare was ‘irrelevant’ because of the use of technology [12]. Information technology has been successfully applied in other industries such as banking, travel and communications; however healthcare informatics is still lagging behind [16]. For instance, people are able to monitor their bank accounts and carry out transactions online through the internet. The healthcare environment also needs to be streamlined so that services are delivered accordingly.
- Change in lifestyle habits [13] – Nowadays, people are interested in playing a more active role of managing their health which has been made possible by easier accessibility of information [17]. In an information-driven society where people desire information at their fingertips in any location, informatics will help to improve access to information by allowing the wireless transfer of data between sources etc.

4.2 Plans by UK Government regarding changes in healthcare

A number of white papers by the UK Department of Health highlighted plans to change the administration of healthcare. These are: *Saving Lives: Our Healthier Nation* [18], *Choosing Health: Making healthy choices easier* [19], *Our health, our care, our say: a new direction for community services* [17]. The relevant aspects of these white papers are detailed in the subsections below, along with a consideration for the purposes of this paper of what these imply for future health services.

Statement	“Reducing risk and staying healthy” [18].
What this means in more detail	Making lifestyle changes such as: eating a healthy diet, reducing/stopping smoking, taking regular exercise, controlling one’s body weight and avoiding excess alcohol. Public education campaign on stopping smoking and smoking cessation services.
For future services	Are the services helping the user reduce the risk of developing a long term condition or to stay healthy? Is information provided to the user about different diseases? Is information provided about how the user can improve their diet or other lifestyle habits and what could be done to reduce the risk of developing the disease? Is information presented to the use in the most suitable manner?

Table 1 – Action point 1 from *Saving Lives: Our Healthier Nation*.

Statement	“More effective treatment” by providing access to specialist services [18].
What this means in more detail	Creating National Service Frameworks (NSF) for several conditions including diabetes, coronary heart disease (CHD) and chronic obstructive pulmonary disease (COPD). A NSF helps to establish requirements for care and provides information about the “best” treatment and service based on evidence available. It also outlines the strategy that organizations should follow [20]. Improving the control of certain conditions which are risk factors for some diseases by educating people, reviewing the screening process and partnering with the food industry to explore reducing unhealthy ingredients within processed foods.
For future services	Are there specific services for different long term conditions? Are the services accessible by the people who require it? Are health professionals able to deliver a more focussed service? Is the rate at which the patient is receiving appropriate information fast enough thus helping to prevent exacerbations?

Table 2 – Action point 2 from *Saving Lives: Our Healthier Nation*.

Statement	“Integrated action” [18].
What this means in more detail	A whole generation approach is needed to improve lifestyles and reduce risk factors. Tackling underlying social, economic and environmental conditions (by reducing health inequality through better education). More effective, high quality health services. Healthy citizens initiative (through NHS Direct).
For future services	Is the service affordable to all? Are there adverts through multiple forms of media to inform the general public about the services?

Table 3 – Action point 3 from *Saving Lives: Our Healthier Nation*.

Statement	“Support informed choice” (but exercise a special responsibility for children who are too young to make informed choices themselves) [19].
What this means in more detail	Raising awareness about issues related to healthy living which includes: food and lifestyle choices (exercise, smoking and alcohol consumption). Ensuring information is available to all members of society by presenting information in many formats to suit the audience and ensuring clarity about message being communicated. Individual’s actions must not affect health of other members of society Provision of facilities enabling members of society to have more choice for healthier lifestyle e.g. local leisure centres, local shops selling healthy food.
For future services	From the analysis of the results entered by the user, does the service provide the possible options of the steps which the user should take? Does it raise awareness about how healthy living could improve their subsequent results? Does it have the facility to present information in a number of formats depending on the type of user? Does it provide information about local services and other facilities that may be relevant to the user? Does it provide information about other types of support that may be available to the user?

Table 4 – Principle 1 from *Choosing Health: Making healthy choices easier*.

Statement	“Personalisation of support to make healthy choices” by ensuring that people from all classes of society have access to information, support and services [19].
What this means in more detail	“Building information, support and services around people’s lives”. Ensuring equal access is provided to users.
For future services	In addition to the analysis of results, from additional inputs (dietary and lifestyle information) entered by the user, does the service provide personalised options to the user?

Table 5 – Principle 2 from *Choosing Health: Making healthy choices easier*.

Statement	“Working in partnership to make health everybody’s business” [19].
What this means in more detail	Engaging the whole of society irrespective of status in issues related to health.
For future services	Does the service provide suitable information to other members of the society and not only those with a long term condition? Are other people contributing to promoting the service (not just health professionals)?

Table 6 – Principle 3 from *Choosing Health: Making healthy choices easier*.

Statement	“Putting people more in control of their own health and care” [17].
What this means in more detail	People will take more responsibility of their health and care. Evidence shows that “care is less effective if people feel they are not in control”.
For future services	Are people aware of the steps involving the control of their condition? Are they aware of additional resources/support available to them and how to reap the benefits?

Table 7 – Theme 1 from *Our health, our care, our say: a new direction for community services*.

Statement	“Enabling and supporting health, independence and well-being” [17].
What this means in more detail	Empowering people by educating them so that they are more knowledgeable about their long term condition. Training people in how to monitor their condition and recognize warning signs early. Raising awareness of the services available. (50% of people with long term conditions are not aware of the services (i.e. treatment options & care plan) [21]. The information should be easily accessible to different members of the society. E.g. leaflets, interactive games (for the younger population), pre-programmed software on mobile phones, computer applications for health. Provide support locally or remotely (videos, online forums etc) so that patients know who to contact for help and advice.
For future services	Are users well informed about their long term condition? Is information readily/easily accessible to patients? What is the mode of communicating/presenting this information? Can users contact a health professional or designated carer? Are patients aware of all the services available to them and how to use them? Are patients able to make decisions regarding the next course of action to take based on their results?

Table 8 – Theme 2 from *Our health, our care, our say: a new direction for community services*.

Statement	“Rapid and convenient access to high-quality, cost-effective care” [17].
What this means in more detail	<p>People should not have to wait a long time to receive treatment/care.</p> <p>Healthcare should be delivered in a proactive than reactive manner i.e. Push rather than Pull.</p> <p>More care is given to people within the community rather than in general hospitals.</p> <p>Healthcare could be customized/personalised for groups/individuals.</p> <p>Options will be provided for patients as to how and where to receive care.</p> <p>Healthcare services provided ought to be flexible (not everyone is available on a 9-5 basis.</p> <p>Examples can be seen of pharmacies being placed within supermarkets which stay open past usual working hours.</p>
For future services	<p>Are the services available on a flexible time basis (24/7)?</p> <p>What is the response time for patients to receive feedback on their results?</p> <p>Who provides the service?</p> <p>What effect does this have on the response time?</p>

Table 9 – Theme 3 from *Our health, our care, our say: a new direction for community services*.

4.3 User choices and expectations

The final set of drivers detailed here are those of user expectation. This was investigated using the specific example of the blood glucometer.

Three online forums (Diabetes.co.uk [22], Diabetes Forum [23] and Diabetes Buddies [24]) for people with diabetes were used as a means of obtaining information. Two questions were posed to the users with the aim of ascertaining the factors that influenced their choice and features they wanted to see in future glucometers. They were:

Firstly I'd like to get some of your opinions on the glucometers you use and what factors influenced your choice?

Secondly, if you had the opportunity to influence the design of future glucometers that would be released into the market:

- *What kind of features would you like them to have that they don't currently possess?*
- *What extra information on blood glucose monitoring do you want your glucometers to provide?*

Figure 2 shows the factors influencing user's choice of glucometer, while Figure 3 shows additions for the development of future devices. In each case, the responses have been grouped into five categories based on the emerging themes from the responses. They were 'usability', 'aesthetics', 'information', 'technology' and 'cost'.

In terms of the factors influencing users' choices, there were more comments on the usability and aesthetics of the device than for the other three categories. Whereas, in terms of future devices, the comments centred on usability, information and technology.

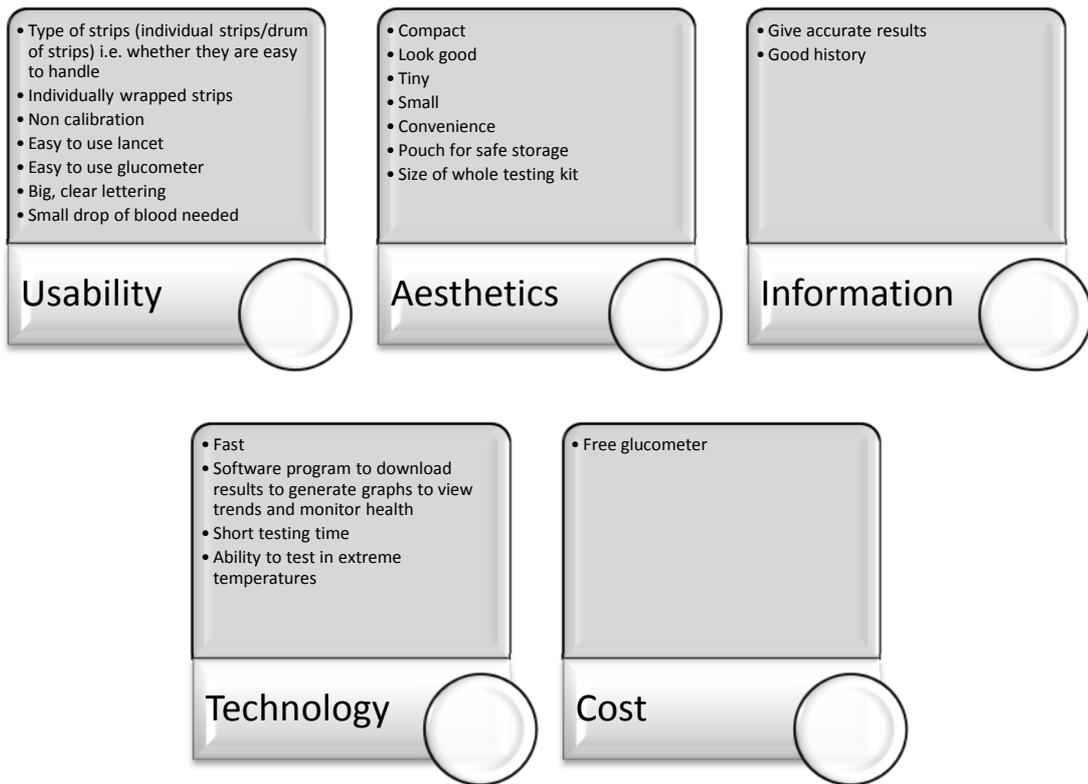


Figure 2 – User comments showing factors influencing their choice of glucometer.

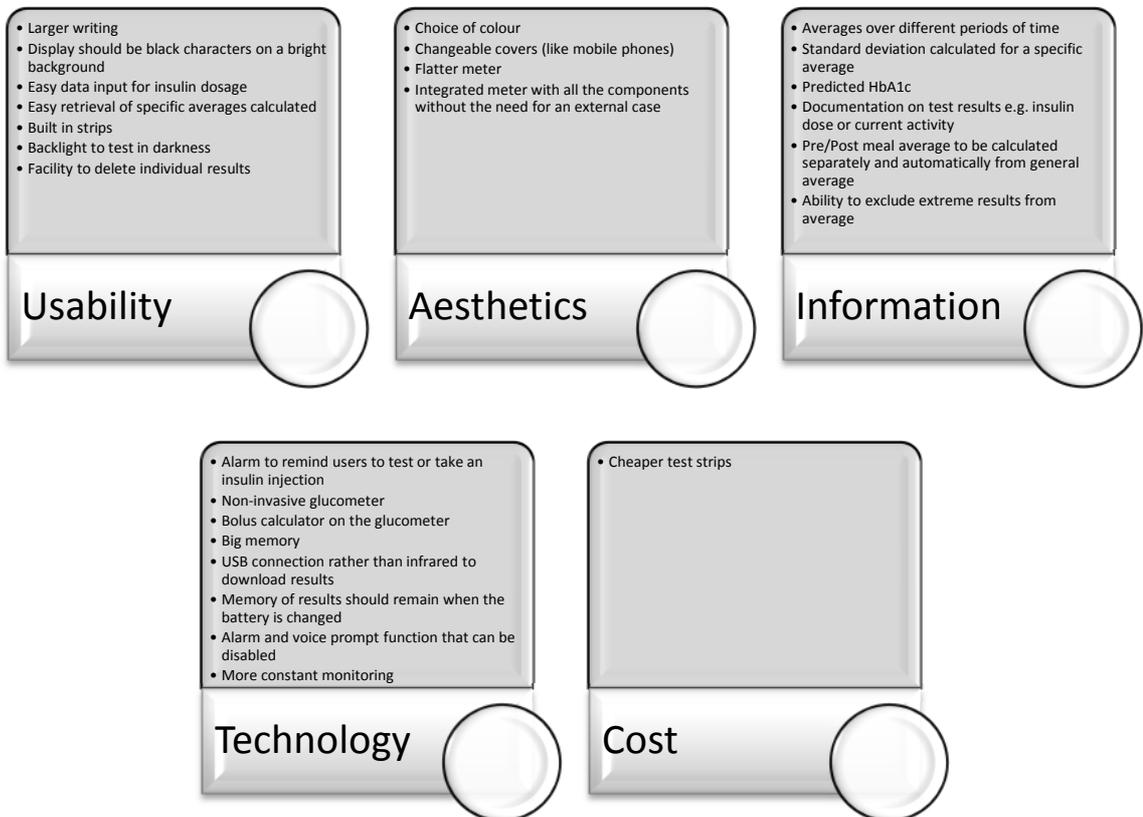


Figure 3 – User comments showing features that users would prefer to be incorporated in future glucometers.

5 USE- AND RESULT-ORIENTED PSS FOR POINT-OF-CARE TESTING DEVICES

5.1 Examples of services

Whitney [25] noted that the development of concepts for providing information services within healthcare will be enhanced if issues are considered from a combination of the users and the companies. It is a necessity to recognise the needs from both perspectives in order to ensure that the point-of-care device and the service provided are suited to users.

Whitney also provided two interesting examples of generic future services: a 'medication management system' and a 'diet assistance program' for patients with cardiac conditions.

In the medication management system example, a service would be provided that would allow users to monitor the medication they are taking. It would remind the user to take the medication, and notify them of when it had been taken, in order to prevent missed doses or overdosing. In the diet assistance example, an integrated application that monitored diet, exercise and medication for a user was envisaged. This would form the basis of a service customised to individual users. The service would offer advice, based on the individual's monitored information, on how the user could achieve and maintain a healthy lifestyle [25].

Returning to the example given in the previous section it is interesting to consider what services could be provided based on a POCT device such as a glucometer. Several services that could be provided using a PSS approach are:

- Reminders for the patient to carry out their test (cf. alarm function).
- The result of the blood test (currently state-of-the-art).
- An option to allow users to input the diet and current lifestyle habits they have as health professionals can provide advice to users on ways to improve this (diet assistance). (A commercial example of this approach currently exists and is briefly discussed in the next section).
- An automated report on a regular basis (either weekly or monthly), providing feedback to user of trends in their result. This should be accompanied with advice from health professionals, or information systems, on the progress of the user and how they can maintain and improve their health condition (condition monitoring).
- The logging of extreme results, so that if there is a regular occurrence, the user is prompted to contact their health professional. Alternatively the health professional may be alerted through an automated process to contact the patient. Streamlining this would provide real-time advice to patients (acute condition alerts).

The first two services already exist in glucometers; the third and fourth services are appearing on modern glucometers while the final service has emerged through the gaps found in the literature. In principle, the above services could also be applied to other POCT devices.

5.2 Advantages of POCT Devices in a PSS

Selling the use or the capability of a POCT device would involve leasing it to the users which has a number of advantages.

- The manufacturer owns the POCT device and is responsible for the maintenance of it.
- The user therefore pays for the use of the POCT device and its services without the need of owning the product.
- The user is provided with the most recent version of the POCT device.
- Instead of a one-off payment by the user, there will be a smaller cost to lease the POCT device, however glucometers are relatively inexpensive, and therefore the cost of leasing them could be waived. The major cost to the user is the test strips which they will be responsible for.
- The POCT device is returned to the manufacturer when a new model is released or improvements are added.

5.3 Informatics resources required for POCT devices to support a move towards more servitization

A core part of the result-oriented PSS approach towards POCT devices will involve the use of informatics. Health informatics on POCT devices used within the home environment will need to process data quickly in order to underpin service provision. However, owing to insufficient medical expertise at the point of use, a bottleneck in service-provision is likely to occur. Data will therefore need to be transferred to an external location where advice may be obtained from health professionals who must then contact the user.

A candidate for an approach to solving the problem of this bottleneck in service provision is the 'telemedicine' approach. Telemedicine may be defined as 'the delivery of healthcare and the exchange of health information across distances' comprising reaching a diagnosis, providing treatment, transferring knowledge and skills to other health professionals and enhancing ongoing research [26, 27].

Bryant, et al. [28] have proposed a 'medical monitoring and patient advisory service' within the home. This system would offer medical advice through a rule-based decision support system.

GlucoCom (manufactured by Cardiocom) is an example of a glucometer that has adopted the telemedicine approach. The glucometer is linked to another device, which then transfers the blood glucose results to an online system. Health professionals have access to their patients' data and they can offer 'timely' advice concerning changing their medication and monitoring their health [29].

From the examples, one can deduce that the following additional health informatics resources are needed to enable POCT devices to move to a higher degree of servitization. They include:

- Additional devices to aid transfer of results from the point-of-care device.
- Secure databases to store the patient data.
- Fast and reliable long-range wireless technology such as GPRS to allow data transfer remotely.
- An efficient computational algorithm for cleaning and analysing the raw data entered by the patient. Alternatively, the POCT device could be designed in a way that ensures data is entered in a standardised way thus reducing ambiguity and allowing efficient data/information transfer and exchange.

- Effective synchronisation of data must also be ensured to prevent inconsistencies arising in the database.
- Dedicated health professionals to provide on-demand advice to users. They may not necessarily be in a fixed location; however they do need to have access to communication resources enabling them to send messages quickly and efficiently to the patients.

5.4 Challenges of POCT Devices in a PSS

- The options of the POCT device provided to the user are limited to the manufacturer stock.
- The user is often fined a huge levy if damage occurs to the product.
- There is a usability issue, in that the user has to learn how to use a new device when upgrades have been made.
- Specifically for POCT devices involving the handling of blood, there is a health and safety issue as such devices are designed for personal use. The device cannot be used by another individual until it has been decontaminated. An assessment of the cost effectiveness of sterilizing equipment ought to be carried out to ascertain the viability of this approach.
- The infrastructure must exist to enable the informatics capabilities to be delivered to the users.
- Standards will be needed to ensure adherence and quality control of the services within the infrastructure.
- A change in people's mindset in their approach to healthcare is also needed as people will need to be willing to accept the new forms of information delivery.
- The cost of delivering a streamlined service may also be high to begin with due to the overhead incurred to build the infrastructure.

5.5 A proposed example of an informatics system required for a result-oriented PSS based on POCT devices

A proposed view of an informatics system for a PSS for home care point-of-care testing devices is seen in Figure 4. It involves the transfer of the user's results remotely to a temporary database. A software application is then used to clean and analyse the data before it is saved to a central database. Health professionals are then alerted through the system whenever new results are added to the database that appear to be outliers or show an inconsistency to regular results. Advice is then provided to the patient via a wireless communication link and received on their glucometer.

An important question for the use of POCT devices as part of a result-oriented PSS is whether it would be possible to fully automate the actions of point-of-care devices and their supporting informatics. Based on the current level of informatics, it is likely that semi-automation would be possible but not full automation. In contrast to trained health-care professionals, current point-of-care devices do not have the ability to reason through all the available scenarios and options they are presented with. Furthermore, occasionally health professionals need to obtain a second opinion before making final

decisions regarding a patient's diagnosis and currently, this is unlikely to be within the capabilities of a fully automated system.

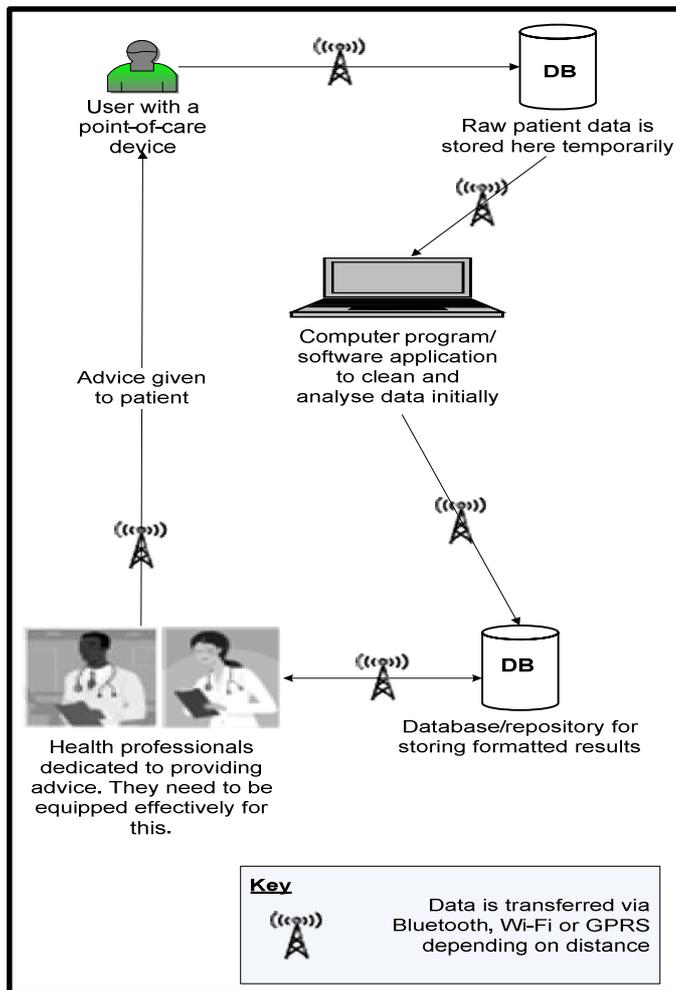


Figure 4 – A proposed view of PSS for home care devices.

6 LIMITATIONS AND FUTURE WORK

This paper has concentrated primarily on POCT devices used in the home environment with a focus on glucometers. Many other POCT devices could have been included and this shows the limitations of this paper. In addition, there are limited publications on informatics relating to POCT devices.

The research could be further extended to cover POCT devices that are used in healthcare and in remote environments.

7 CONCLUSIONS

The current level of servitization for POCT devices, such as glucometers, has been considered in this paper.

From the three sub-classes of PSS, it was initially ascertained that glucometers were currently supplied as products with some additional functionalities such as the ability to carry out other measurements for blood pressure, ketone and uric

acid concentration. It was established that the services affiliated to POCT devices relate to the level of information that the device provided to its users.

A “use-oriented” PSS model was not suggested, as in this model the usage of the POCT device is sold, i.e. the device is still owned by the manufacturer, and the customers lease the device. (This is not to say that the services required from these devices are not user-oriented.) POCT devices used in a home environment are not suited to leasing as they are generally solely for personal use and are not designed for use by multiple users. This is a health and safety issue to aid in avoiding transfer of infections, which is key in monitoring health and caring for a patient.

Hence, a result-oriented PSS has been proposed and its suitability discussed within the context of POCT devices. This was the most appropriate model applicable to improve the level of servitization for POCT devices such as glucometers.

Whilst some services, such as providing reminders to carry out a test, already exist, POCT still has some way to go in order to reach the requirements for a result-oriented PSS model. The availability of informatics resources will aid in reaching this goal, as highlighted by this paper.

Whilst this paper has concentrated on informatics requirements for POCT-device based services to users, it has been highlighted throughout that actors such as health professionals are likely to have an important role in the service provision. Therefore, there is an intimate relationship between the systems, and system constraints, within which these health professionals have to operate, such as local and national health organisations, and the possible and efficient provision of services. The interaction of health professionals with POCT devices therefore, forms an important future domain of study, without which it is unlikely that the service-potential of POCT-based PSS will be fully achieved.

8 ACKNOWLEDGMENTS

The authors acknowledge the EPSRC and Cranfield IMRC for funding this research.

9 REFERENCES

- [1] Summerhayes, K. and Sivshankar, S. (2006), Introduction to medical device concepts - Diversity, in *the challenges of conducting medical device studies*, Institute of Clinical Research, pp. 2.
- [2] MeSH (2008), *Definition of Point of care systems* [Online]. Available at: http://www.ncbi.nlm.nih.gov/sites/entrez?Db=mesh&Cmd=ShowDetailView&TermToSearch=68019095&ordinalpos=6&itool=EntrezSystem2.PEntrez.Mesh.Mesh_ResultsPanel.Mesh_RVFull (accessed 9th April 2008).
- [3] Kost, G. J. (2002), Chapter 1, in *Goals, guidelines and principles for point-of-care testing*. Philadelphia: Lippincott Williams and Wilkins, pp. 3-12.
- [4] Roche (2008), *Roche Diagnostics Products* [Online]. Available at: http://www.roche.com/home/products/prod_diag/prod_diag_poc.htm (accessed 20th February 2008).
- [5] Salustri, A. and Trambaiolo, P. (2002), Point-of-care echocardiography: Small, smart and quick, *European Heart Journal*, vol. 23, no. 19, pp. 1484-

- 1487.Sullivan, F. and Wyatt, J. C. (2005), ABC of health informatics: How decision support tools help define clinical problems, *British Medical Journal*, vol. 331, no. 7520, pp. 831-833.
- [6] Baines, T. S., Lightfoot, H. W., Evans, S., Neely, A., Greenough, R., Peppard, J., Roy, R., Shehab, E., Braganza, A., Tiwari, A., Alcock, J. R., Angus, J. P., Basti, M., Cousens, A., Irving, P., Johnson, M., Kingston, J., Lockett, H., Martinez, V., Michele, P., Tranfield, D., Walton, I. M. and Wilson, H. (2007), State-of-the-art in product-service systems, *Proceedings of the Institution of Mechanical Engineers, Part B: Journal of Engineering Manufacture*, vol. 221, no. 10, pp. 1543-1552.
- [7] Morelli, N. (School of Architecture and Design, Aalborg University) Product service-systems, a perspective shift for designers: a case study – The design of a telecentre. *Des. Stud.*, January, 2003, 24(1), 73–99.
- [8] Weitgasser, R., Gappmayer, B. and Pichler, M. (1999), 'Newer Portable Glucose Meters--Analytical Improvement Compared with Previous Generation Devices?', *Clinical Chemistry*, vol. 45, no. 10, pp. 1821-1825.
- [9] Nobel, J. (2006), 'Bridging the knowledge--action gap in diabetes: information technologies, physician incentives and consumer incentives converge', *Chronic Illness*, vol. 2, no. 1, pp. 59-69.
- [10] Chemist Direct, Meters [Online]. Available at: http://www.chemistdirect.co.uk/meters_c_1893.html?ps=01&vi=List&offer_type=&brand_id_filter= (accessed 25th January 2010)
- [11] Ajai, O., Tiwari, A. and Alcock, J. R. (2009), "Evaluation of the state-of-the-art in informatics in glucometers", *Informatics for Health and Social Care*, vol. 34, no. 3, pp. 171-179.
- [12] Wakefield, M. (2003). Change drivers for nursing and health care, *Nursing Economics* [Online]. Available at: http://findarticles.com/p/articles/mi_m0FSW/is_3_21/ai_n18615834 (accessed 13th August 2008).
- [13] Saranummi, N., Korhonen, I., Kivisaari, S. and Ahjopalo, H. (2006), "A framework for developing distributed ICT applications for health", Vol. 2006, April 2-4 2006, Arlington, Virginia, USA, IEEE, pp. 137-143.
- [14] World Health Organization (2008), The world is fast ageing – have we noticed [Online]. Available at: <http://www.who.int/ageing/en/> (accessed 13th August 2008).
- [15] World Health Organization (2004), International plan of action on ageing: report on implementation [Online]. Available at: http://www.who.int/gb/ebwha/pdf_files/EB115/B115_29-en.pdf (accessed 13th August 2008).
- [16] Altman, R. B. (1997), 'Informatics in the care of patients: ten notable challenges.', *Western Journal of Medicine*, vol. 166, no. 2, pp. 118.
- [17] Department of Health (30th January 2006), *Our health, our care, our say: a new direction for community services*, Chapter 1 pp. 13 [Online]. Available at: http://www.dh.gov.uk/dr_consum_dh/groups/dh_digitalassets/@dh/@en/documents/digitalasset/dh_4127459.pdf (accessed 28th January 2010).

- [18] Department of Health (5th July 1999), *Saving Lives : Our Healthier Nation*, Chapter 6 [Online]. Available at: <http://www.archive.official-documents.co.uk/document/cm43/4386/4386-06.htm> (accessed 28th January 2010).
- [19] Department of Health (16th November 2004), *Choosing Health: Making healthy choices easier*, Chapter 1 pp. 14-15 [Online]. Available at: http://www.dh.gov.uk/dr_consum_dh/groups/dh_digitalassets/@dh/@en/documents/digitalasset/dh_4120792.pdf (accessed 28th January 2010).
- [20] NHS Choices, (17th March 2008), *What are National Service Frameworks?* [Online]. Available at: <http://www.nhs.uk/chq/Pages/1080.aspx?CategoryID=68&SubCategoryID> (accessed 28th January 2010).
- [21] Department of Health (30th January 2006), *Our health, our care, our say: a new direction for community services*, Chapter 5 pp. 110 [Online]. Available at: http://www.dh.gov.uk/dr_consum_dh/groups/dh_digitalassets/@dh/@en/documents/digitalasset/dh_4127459.pdf (accessed 28th January 2010).
- [22] Diabetes.co.uk, [Online]. Available at: <http://www.diabetes.co.uk/diabetes-forum/viewtopic.php?f=4&t=2792> (accessed 22nd January 2010)
- [23] Diabetes Forum, [Online]. Available at: <http://www.diabetesforum.com/diabetes-medication-supplies/498-evaluation-glucometers.html> (accessed 22nd January 2010)
- [24] Diabetes Buddies, [Online]. Available at: <http://www.diabetesbuddies.com/discussion/141/evaluation-of-glucometers/> (accessed 22nd January 2010)
- [25] Whitney, P. (2008), Designing the experience of health care, *Topics in Stroke Rehabilitation*, vol. 15, no. 2, pp. 125-130.
- [26] Eren, A., Subasi, A. and Coskun, O. (2008), A decision support system for telemedicine through the mobile telecommunications platform, *Journal of Medical Systems*, vol. 32, no. 1, pp. 31-35.
- [27] Croteau, A.-M. and Vieru, D. (2002), Telemedicine adoption by different groups of physicians, *Proceedings of the 35th Annual Hawaii International Conference on System Sciences, 2002. HICSS*. 7-10 January 2002, Hawaii, IEEE, pp. 1985.
- [28] Bryant, D., Colgrave, O. and Coleman, R. (2006), Knowledge and informatics within home medicine (KIM): The role of a 'Home Health Hub', *International Journal of Healthcare Technology and Management*, vol. 7, no. 5, pp. 335-347.
- [29] GlucoCom (2008), Telemonitoring Tools description [Online]. Available at: http://www.glucom.com/telemonitoring_device.html (accessed 8th August 2008).